

LanCha Textiles

YOUR SOURCE FOR THE BEST HEALTHCARE TEXTILES!

HEALTHCARE PRODUCTS CATALOG

UNDERPADS... DIAPERS & BRIEFS...
CLOTHING PROTECTORS... AND MUCH MORE!



Just a few of our incredible products



Alegra® Premium Comfort Pad—The One & Only

A MESSAGE FROM THE MANUFACTURER

WE HAVE TWO GOALS HERE AT LANCHA TEXTILES. ONE IS TO PRODUCE THE MOST DURABLE AND DEPENDABLE REUSABLE INCONTINENCE PRODUCTS. THE OTHER IS TO MAKE USING OUR PRODUCTS A TROUBLE FREE EXPERIENCE. WE ARE COMMITTED TO BUILDING A NATIONAL DISTRIBUTOR NETWORK. OUR GOAL IS TO MAKE SURE NURSING HOMES AND HOSPITALS RECEIVE MAXIMUM SERVICE, THAT'S WHY WE DO NOT SELL DIRECT. OUR DEALERS ARE AMONG THE BEST FIRMS IN THE ENTIRE HEALTHCARE INDUSTRY. WE ARE CONFIDENT THEY WILL DO AN EXCELLENT JOB SERVING YOUR FACILITIES PARTICULAR NEEDS. THANK YOU FOR YOUR INTEREST IN OUR PRODUCTS.

LanCha Textiles, Inc.

YOUR SOURCE FOR THE BEST HEALTHCARE TEXTILE PRODUCTS!

THE LANCHA TEXTILES, INC. MISSION STATEMENT

“To offer our customers high quality products, superior service, and competitive pricing and to always communicate and operate our business in the most honest and ethical manner possible.”

WHO IS LANCHA TEXTILES, INC.

LanCha Textiles, Inc. was formed when Altex Products owners decided to close down the corporation. Lance & Charyl Peifer were determined to put together a company to continue to provide the same quality products to our long time customers. LanCha Textiles prides itself on manufacturing high quality products and offering better service and flexibility to our customers.

LanCha Textiles and all those who work for us will dedicate our time and energy to finding better ways to make our products perform. We will work to find ways to reduce our costs, while maintaining our commitment to quality and US Manufacturing. Although we, like our competitors, must buy some of the components for our products overseas, we are dedicated to manufacturing our finished products in the USA.

LanCha Textiles hopes to expand our product offering to include some standard textile items that we will import based upon a very strict adherence to our higher quality requirements. We plan to offer these products at prices competitive to other importers so that they can be combined with our US manufactured goods for greater freight savings.

LanCha Textiles, Inc. offers the original Alegria® Premium Comfort Pad. Many may remember the Alegria® from Allstate Medical Products. We are the only source for this incredible product.

**COST COMPARISON WORKSHEET FOR
LANCHA TEXTILES WASHABLE UNDERPADS VS DISPOSABLES**

The worksheet below represents a simple, logical way to compare the costs of using washable incontinence products to the cost of using disposable products. It is designed to start with basic information and easily flow down to total cost figures that will dramatically demonstrate opportunities to save money. Thousands of nursing homes and hospitals have made washable underpads their first choice for quality care and low costs. We believe this worksheet will help others decide if washable incontinence products are right for them, too. Thank you.

<u>0</u>	X	<u>0</u>	=	<u>0</u>	X	<u>0</u>	=	<u>0</u>
Number of Homes		Average Beds/Home		Total Beds		Total Beds	% Incontinence = .5)	(50% Incontinent Beds

<u>0</u>	X	<u>0</u>	X	<u>365</u>	=	<u>0</u>	Use This Number Below In The First Space
Incontinent Beds		Daily Pad Changes Per Bed (24 Hrs)		Total Annual Pad Changes		Below To Start Comparison Process	

WASHABLE			DISPOSABLE		
<u>0</u>	/	<u>0</u>	=	<u>#DIV/0!</u>	Pads or Garments Needed to Meet Annual Requirements
Total Annual Changes		Washings Per Pad or Garments (See Chart Below)			
<u>#DIV/0!</u>	X	<u>\$7.50</u>	=	<u>#DIV/0!</u>	Total Cost of Pads or Garments
Necessary Pads or Garments		Cost Per Pad or Garments			
<u>0</u>	X	<u>\$ 0.25</u>	=	<u>\$ -</u>	Total Cost of Laundering Pads or Garments
Total Changes (From Above)		Average Wash Cost Per Pad or Garment			
<u>#DIV/0!</u>	+	<u>\$ -</u>	=	<u>#DIV/0!</u>	Total Estimated Cost of Washables
Cost of Pads		Cost of Laundering Pads or Garments			

<u>0</u>	X	<u>1</u>	=	<u>0</u>	Pads or Garments Needed to Meet Annual Requirements
Total Changes		Uses Per Pad or Garments			
<u>0.00</u>	X	<u>\$0.28</u>	=	<u>\$ -</u>	Total Cost of Pads or Garments
Necessary Pads or Gar- ments		Cost Per Pad or Garments			
<u>0</u>	X	<u>\$ 0.12</u>	=	<u>\$ -</u>	Cost of Disposal
Necessary Pads or Gar- ments		Average Disposal Cost Per Pad or Garment			
<u>\$ -</u>	+	<u>\$ -</u>	=	<u>\$ -</u>	Total Estimated Cost of Disposables
Cost of Pads or Garments		Cost of Disposal			

COMPARE AND SAVE

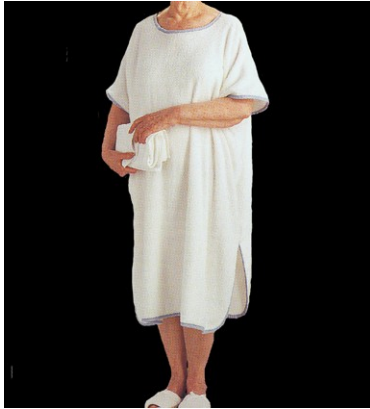
WASHINGS PER PAD CHART	
Alegra, Dura-Wash, Dura-Plus	300
Perma-Life, Perma-Plus	300
TufBlend SofTwill	300
Perma-Blend	250
Sure-Stay, Value Pads	125

PLEASE NOTE: It is useful to point out that washing and/or disposal expenses are going to be a significant component of overall incontinence management costs. We have attempted to account for these by using representative factors in the above formula. Your own expenses may differ; if so, simply adjust the results using your own known costs. It is well known that staff people will commonly use two, three, or more disposable pads at one time. Clearly, this practice dramatically increases the costs of using disposables. If this fact were incorporated into the worksheet, the total cost using disposables would be much higher.

PLEASE CALL 888-517-7890 FOR HELP OR CLARIFICATION

ADULT CLOTHING PROTECTORS

BATH PONCHOS



LANCHA TEXTILES NOW OFFERS A FULL LINE OF TERRY BATH PONCHOS. OUR BATH PONCHOS COME IN A VARIETY OF SIZES AND ARE MADE FROM HIGH QUALITY TERRY CLOTH. THEY ARE THEN BOUND IN ATTRACTIVE BLUE BINDING AND ARE SOLD IN CASE LOTS OF 6 UNITS. WE CAN CUSTOMIZE THESE PONCHOS AND MAKE THEM SPECIAL SIZES AND/OR COLOR UPON REQUEST. (MINIMUM ORDERS WILL APPLY ON ALL CUSTOM SIZES AND COLORS)

PROUDLY CRAFTED IN THE USA.

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1520	35X88	SIDE SNAPS	WHITE	6 EA	12 LBS
1720	54X88	SIDE SNAPS	WHITE	3 EA	17 LBS
1720C	54X—	SIDE SNAPS	WHITE	3 EA	** LBS

SYNTHETIC TERRY CLOTHING PROTECTORS

FOR THE VALUE MINDED...THESE CLOTHING PROTECTORS WILL COST YOU LESS PER USE THAN ANY OTHER TERRY CLOTHING PROTECTOR ON THE MARKET. MADE USING A SPECIALLY DESIGNED SUPER ABSORBENT 100% POLYESTER TERRY CLOTH, THESE SURPRISING CLOTHING PROTECTORS WILL LAST LONGER THAN ANY OTHER CLOTHING PROTECTOR ON THE MARKET. YOUR LAUNDRY MANAGER WILL LOVE THE SPEED WITH WHICH THEY DRY AND YOUR STAFF WILL LOVE THE STAIN RESISTANCE DUE TO THE INHERENT STAIN RESISTANCE OF THE POLYESTER. SUPER SOFT AND SUPER DURABLE, THESE CLOTHING PROTECTORS ARE ONE OF A KIND.

PROUDLY MADE IN THE USA.

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
2010	17X35	SNAPS	LIGHT BLUE	4 DZ	15 LBS
2015	17X39	EASY TIE	LIGHT BLUE	4 DZ	18 LBS

LANCHA TEXTILES PRIDES ITSELF ON THE QUALITY OF THE PRODUCTS WE MANUFACTURE. OUR STAFF WANTS TO WORK WITH YOU TO FIND THE RIGHT PRODUCT, BASED UPON INFORMATION YOU PROVIDE, THAT WILL BEST MEET YOUR NEEDS. WE ARE CONSTANTLY WORKING TO DEVELOP NEW AND EXCITING PRODUCTS THAT WILL OUTPERFORM OTHER PRODUCTS ON THE MARKET. TO THIS END, WE WILL WORK WITH YOU TO MAKE SPECIALTY AND CUSTOM SURGICAL DRAPES TO MEET YOUR CUSTOMERS INDIVIDUAL REQUIREMENTS. SEND A SAMPLE OF WHAT YOU NEED, OR A DESIGN DRAWING SHOWING ALL MEASUREMENTS, ALONG WITH A WRITTEN SPECIFICATION AS TO FABRIC, NUMBER OF PLYS, FINISHED SIZE, BARRIER FABRIC REQUIREMENTS, FENESTRATION LOCATION, ETC AND WE WILL MAKE SAMPLES TO BE SURE WE HAVE IT RIGHT BEFORE WE EVER BEGIN FINAL PRODUCTION. WE WANT TO BE YOUR SURGICAL DRAPE, WRAPPER, & SHEET SUPPLIER.

WE PROUDLY MANUFACTURE IN THE USA.

ADULT CLOTHING PROTECTORS

PLAID CLOTHING PROTECTORS

THESE QUALITY CLOTHING PROTECTORS ARE MADE TO LAST AND LAST. MADE FROM OUR COUNTRY PLAID OR COOL BLUE PLAID FABRIC, THIS 80% COTTON 20% POLYESTER BLENDED FABRIC IS BOTH DURABLE AND ATTRACTIVE. OUR TWO STYLES OF PLAID CLOTHING PROTECTORS ARE MADE TO HIDE STAINS CAUSED BY MEALTIME WHILE PROTECTING THE RESIDENT'S CLOTHING. THESE COLORFUL CLOTHING PROTECTORS ARE FAST BECOMING ONE OF OUR CUSTOMERS FAVORITES. ADD ONE OF OUR 17X24 CHAIR PADS ON THE RESIDENT'S LAP AND YOU HAVE AN ATTRACTIVE COMPLETE CLOTHING PROTECTION SYSTEM.

PROUDLY MADE IN THE USA.



ITEM #	MATERIAL TYPE	CUT SIZE	CLOSURE	CASE PUT UP	CASE WT
1164 or 1168	FABRIC SEWN TO BARR	18X35	VELCRO	4 DZ	22 LBS
1164CC - 1168CC	FABRIC SEWN TO BARR W/POCKET	18X30	VELCRO	4 DZ	22 LBS
1164S or 1168S	FABRIC SEWN TO BARR	18X35	SNAPS	4 DZ	22 LBS
1180 or 1188	QUILT SEWN TO BARR	18X35	VELCRO	4 DZ	32 LBS
4 Denotes Country Plaid Fabric		8 Denotes Cool Blue Plaid			

SUPER COATED TERRY CLOTHING PROTECTORS



OUR COATED TERRY CLOTHING PROTECTORS ARE MADE FROM A HIGH QUALITY KNIT TERRY WITH A PVC VINYL COATING APPLIED DIRECTLY TO THE BACK OF THE TERRY. UNLIKE STANDARD TERRY CLOTHING PROTECTORS WITH A BARRIER SEWN TO THE BACK, THESE CLOTHING PROTECTORS DO NOT END UP LOOKING LIKE A BALLOON. AVAILABLE IN TWO COMMON SIZES, THIS PRODUCT WILL BE A GREAT ADDITION TO ANY FACILITY. NOW ALSO AVAILABLE WITH A CRUMB CATCHER POCKET. (PICTURED)

PROUDLY MADE IN THE USA.

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1110	18X30	HOOK/LOOP	WHITE	4 DZ	18 LBS
1110CC	18X30 WITH POCKET	HOOK/LOOP	WHITE	4 DZ	20 LBS
1110CC-RET	18X30 W/POCKET RETAIL PACK	HOOK/LOOP	WHITE	4 DZ	21 LBS
1120	18X35	HOOK/LOOP	WHITE	4 DZ	18 LBS

ADULT CLOTHING PROTECTORS

CLASSIC TERRY CLOTHING PROTECTORS



OUR CLASSIC TERRY CLOTHING PROTECTORS ARE MADE RIGHT HERE IN THE USA OF SUPERIOR QUALITY TERRY CLOTH. AVAILABLE IN A WIDE ARRAY OF SIZES AND CLOSURES, OUR CLASSIC TERRY CLOTHING PROTECTORS WILL MEET EVEN THE MOST EXACTING CUSTOMERS REQUIREMENTS. OUR CLASSIC TERRY CLOTHING PROTECTORS COME STANDARD WITH A HOOK/LOOP CLOSURE, BUT SNAPS OR TIES MADE FROM BINDING ARE AVAILABLE UPON REQUEST. NOW AVAILABLE IN WHITE, LIGHT BLUE, AND PEACH.

PROUDLY CRAFTED IN THE USA.

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1000	18X30	HOOK/LOOP	SKY BLUE	4 DZ	16 LBS
1010	18X35	HOOK/LOOP	SKY BLUE	4 DZ	18 LBS
1018	20X35	HOOK/LOOP	SKY BLUE	4 DZ	20 LBS
1040	24X35	HOOK/LOOP	SKY BLUE	4 DZ	22 LBS
1020	18X30	HOOK/LOOP	WHITE	4 DZ	16 LBS
1030	18X35	HOOK/LOOP	WHITE	4 DZ	18 LBS
1038	20X35	HOOK/LOOP	WHITE	4 DZ	20 LBS
1050	24X35	HOOK/LOOP	WHITE	4 DZ	22 LBS
1080	18X30	HOOK/LOOP	PEACH	4 DZ	17 LBS
1090	18X35	HOOK/LOOP	PEACH	4 DZ	18 LBS

FOR SNAP CLOSURE ADD -S, FOR TIES ADD -T, FOR PATCH BARRIER ADD -PB, AND FOR FULL BARRIER ADD -B TO THE ITEM NUMBER SHOWN ABOVE

MINIMUM ORDER MAY APPLY ON SPECIALS..

RAINBOW & MISTY STRIPED TERRY CLOTHING PROTECTORS



OUR RAINBOW STRIPED CLOTHING PROTECTOR TO THE LEFT IS MADE FROM 12OZ BLENDED TERRY CLOTH AND IS DESIGNED TO BE TOUGH, DURABLE, AND ATTRACTIVE. THIS DESIGN, WITH NO WHITE TO SHOW STAINS IS OUR BEST SELLING CLOTHING PROTECTOR.

OUR WHITE, MISTY STRIPED CLOTHING PROTECTOR TO THE RIGHT IS MADE FROM EXTRA HEAVY WEIGHT TERRY CLOTH AND IS DESIGNED TO BE BOTH TOUGH AND ATTRACTIVE. THIS IS A NEW PRODUCT FOR LANCHA, BUT IT IS ALREADY BECOMING A FAVORITE.



ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1130	18X34	HOOK/LOOP	RAINBOW	6 DZ	34 LBS
1140	18X34	HOOK/LOOP	WHITE MISTY	6 DZ	36 LBS

ADULT CLOTHING PROTECTORS

EASY TIE TERRY CLOTHING PROTECTORS



WE ALSO OFFER OUR CLASSIC TERRY CLOTHING PROTECTORS IN AN "EASY TIE" STYLE. MANY FEEL THIS IS THE PERFECT CLOSURE BECAUSE IT HAS NO VELCRO TO GET PLUGGED IN THE LAUNDRY AND NO SNAPS TO TEAR THROUGH THE FABRIC. NO TIES TO BECOME TANGLED IN THE LAUNDRY. NO MORE PROBLEMS! OUR EASY TIE CLOTHING PROTECTORS HAVE LONG, RABBIT EAR STYLE TIES MADE FROM TERRY CLOTH TO EASILY TIE BEHIND THE RESIDENT'S NECK FOR COMFORT AND CONVENIENCE. PROUDLY CRAFTED IN THE USA.

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1005	18X30	EASY TIE	SKY BLUE	4 DZ	16 LBS
1013	18X35	EASY TIE	SKY BLUE	4 DZ	18 LBS
1015	18X39	EASY TIE	SKY BLUE	4 DZ	21 LBS
1045	21X39	EASY TIE	SKY BLUE	4 DZ	23 LBS
1025	18X30	EASY TIE	WHITE	4 DZ	16 LBS
1033	18X35	EASY TIE	WHITE	4 DZ	18 LBS
1035	18X39	EASY TIE	WHITE	4 DZ	21 LBS
1055	21X39	EASY TIE	WHITE	4 DZ	23 LBS
1083	18X35	EASY TIE	PEACH	4 DZ	18 LBS

RAINBOW STRIPED TERRY CLOTHING PROTECTORS



OUR RAINBOW STRIPED CLOTHING PROTECTOR TO THE LEFT IS MADE FROM 12OZ BLENDED TERRY CLOTH AND IS DESIGNED TO BE TOUGH, DURABLE, AND ATTRACTIVE. THIS DESIGN, WITH NO WHITE TO SHOW STAINS IS OUR BEST SELLING CLOTHING PROTECTOR. WE NOW OFFER THIS INCREDIBLE CLOTHING PROTECTOR WITH SNAP CLOSURE, OR STRING TIE CLOSURE OR OUR EASY TIE DESIGN. FOR THE BEST RANGE OF CHOICES ON CLOTHING PROTECTORS, MADE RIGHT HERE IN THE USA, WE ARE THE ONES TO CALL.

PROUDLY CRAFTED IN THE USA

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1130S	18X35	2-POSITION SNAP	RAINBOW	4 DZ	23 LBS
1130T	18X35	STRING TIES	RAINBOW	4 DZ	23 LBS
1133	18X35	EASY TIE	RAINBOW	4 DZ	23 LBS
1130S-PB	18X35	2-POSITION SNAP	RAINBOW W/WHITE PATCH BARRIER	4 DZ	23 LBS

ADULT CLOTHING PROTECTORS

POLYURETHANE CLOTHING PROTECTORS



LANCHA TEXTILES NOW OFFERS A SUPER DURABLE BLUE POLYESTER CLOTHING PROTECTOR LAMINATED WITH A BLUE POLYURETHANE. THESE LIGHTWEIGHT CLOTHING PROTECTORS WILL REDUCE YOUR PROCESSING COSTS SIGNIFICANTLY. THEY ARE EXTREMELY DURABLE AND DRY VERY QUICKLY. SINCE THEY ARE POLYESTER, THEY DON'T STAIN AND THEY PROTECT THE RESIDENTS CLOTHING FROM LIQUID STRIKE THROUGH. AVAILABLE IN VELCRO, SNAP, OR AS SHOWN WITH EASY TIE CLOSURE.

PROUDLY MADE IN THE USA.

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WT
2050	18X35	VELCRO	BLUE	4 DZ	14 LBS
2050S	18X35	SNAPS	BLUE	4 DZ	14 LBS
2050T	18X35	EASY TIE	BLUE	4 DZ	14 LBS

COMMON IMPORT TERRY CLOTHING PROTECTORS



FOR THE BUDGET MINDED—OUR COMMON TERRY CLOTHING PROTECTORS ARE SUPERIOR QUALITY IMPORTED CLOTHING PROTECTORS THAT WILL SURPRISE YOU WITH THEIR DURABILITY, QUALITY, AND APPEARANCE. ORDER SOME TODAY. NO OTHER IMPORTED CLOTHING PROTECTOR WILL LOOK THIS GOOD. YOUR CUSTOMERS WILL THINK THEY ARE BETTER THAN THE DOMESTIC PRODUCTS THEY USED TO BUY.

CASE LOTS ONLY

ITEM #	CUT SIZE	CLOSURE	COLOR	CASE PUT UP	CASE WEIGHT
1200	18X30	HOOK/LOOP	SKY BLUE	6 DZ—CS ONLY	26 LBS
1210	18X35	HOOK/LOOP	SKY BLUE	6 DZ—CS ONLY	32 LBS
1220	18X30	HOOK/LOOP	WHITE	6 DZ—CS ONLY	26 LBS
1230	18X35	HOOK/LOOP	WHITE	6 DZ—CS ONLY	32 LBS

LANCHA TEXTILES WILL BE EXPANDING OUR PRODUCT OFFERING OVER THE NEXT SEVERAL YEARS, SO KEEP AN EYE ON OUR WEBSITE AND YOUR MAIL FOR NEW AND EXCITING DEVELOPMENTS. WE WILL BE ADDING TABLE LINENS, SURGICAL GOWNS, PATIENT GOWNS, DUVEAS FOR HOTELS, AND MUCH MORE. WE WILL BE OFFERING A SLOWLY EXPANDING LINE OF IMPORTED TEXTILE ITEMS TO HELP OUR CUSTOMERS SAVE ON FREIGHT BY BEING ABLE TO BUY THEIR UNDERPADS, BIBS, AND REGULAR LINEN STAPLES ALL IN ONE CONVENIENT PLACE. WE WILL BE ADDING LAUNDRY BAGS, CUSTOM MADE TO ORDER IN NYLON OR MESH. WE WANT TO OFFER YOU NOT JUST THE PRODUCTS WE THINK YOU NEED, BUT ALSO THE PRODUCTS YOU THINK YOU NEED. SO LET US KNOW WHICH PRODUCTS YOU WOULD LIKE US TO ADD TO OUR PRODUCT LINE. WE ALSO ENCOURAGE OUR CUSTOMERS TO LOOK FOR AREAS WHERE WE CAN HELP YOU BY MANUFACTURING SPECIAL PRODUCTS JUST FOR YOU MADE TO YOUR SPECIFICATIONS.

LANCHA TEXTILES, INC. NOW OFFERS FAR MORE THAN JUST INCONTINENCE PRODUCTS!

ALSO AVAILABLE THROUGH LANCHA TEXTILES, INC.

Towels Sheets Blankets Bedspreads Healthcare Apparel

Mattresses Mattress Covers and Pads Aprons Table Linens

Cubicle Curtains Mini-blinds & MUCH MORE!

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ATTN: PLEASE SAVE AND GIVE TO THE LINEN/INCONTINENCE PRODUCTS BUYER.

LanCha Textiles, Inc. Toll free 888-517-7890 fax 888-517-7880